

TREASURER'S REPORT FOR THE 2019 FINANCIAL YEAR,

September 25, 2019

TO: APU Members



Significant Changes and this Report

Un-audited simplified financial statements for the year end December 31, 2019 were prepared and should be read in conjunction with this report. These financial statements are prepared in accordance with Accounting Standards for Not-For-Profit Organizations. These financial statements are merely a compilation and there is no report being issued with these statements expressing any level of assurance. This is due to the significant cost of an audit or review by an external accounting firm. I assumed the role of Interim Treasurer in March 2020 and am basing these reports on the records turned over to me at that time.

An additional financial transparency measure which has been added to the bylaws, provides that:

"Any Member, through written request to the Treasurer, shall be entitled to see the books, accounts and records of the Society during normal business hours at the place of residence or business of the Treasurer."

This provision of the bylaws was added during 2014 at the APU's own will, it does not have a precedent, and goes well beyond what has ever been done in Canadian powerlifting with respect to transparency. The books are open for all members to view, should they wish.

Operations - Revenues

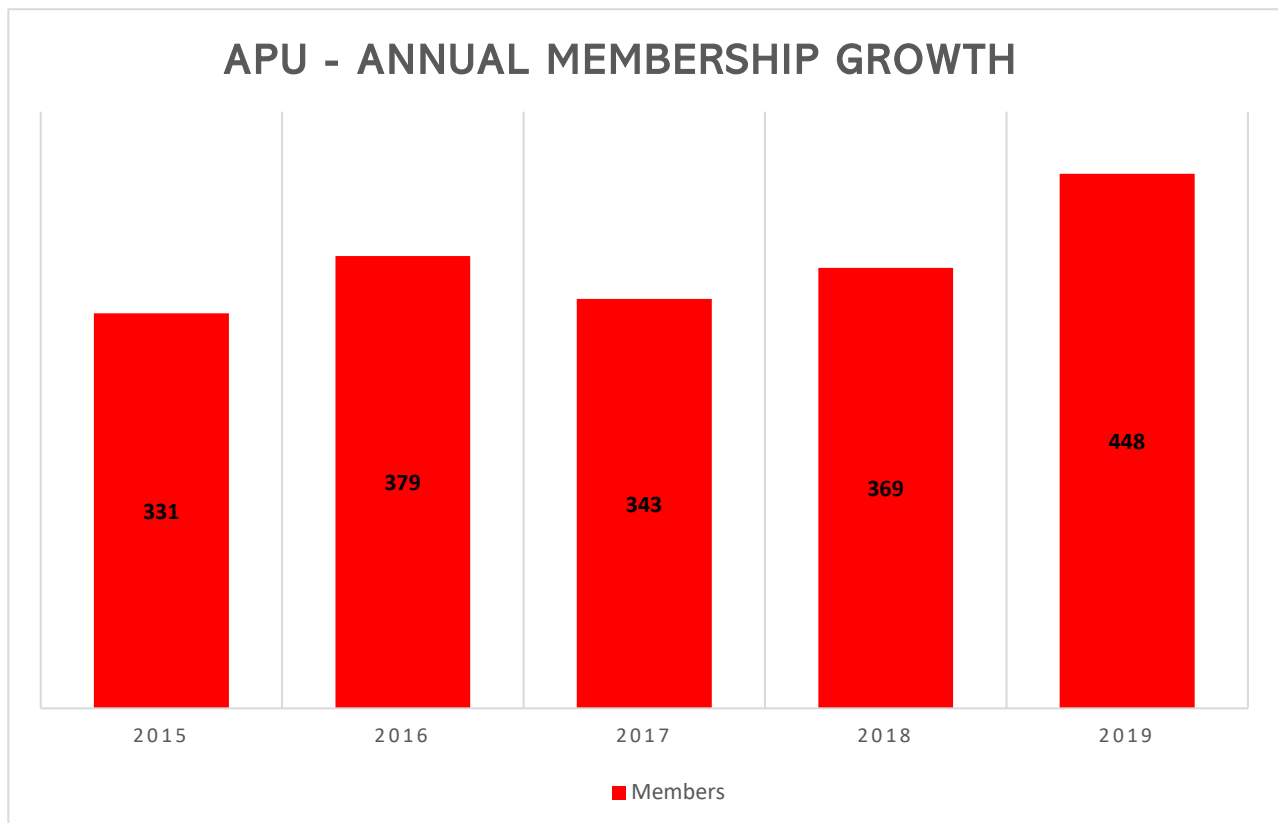
The APU earns income through six revenue streams: (i) selling memberships; (ii) meet fees; (iii) club fees; (iv) donations; (v) seminars; and (vi) other.

**Please note that some of these figures referenced below may not agree with the financial statements because they are prepared on a cash basis.*

Memberships

Until July 2019, Membership fees were billed at the following annual rates: \$40 open, \$20 Junior and \$5 Special. These fees were increased at the 2019 AGM and the rates increased to \$50 open and \$30 Junior, remaining at \$5 for Special. The fees we pay on these amounts are credit card fees, convenience fees and sales tax on fees. The other portion of the membership fee is directly deposited to the CPU on a monthly basis. In 2019 the APU sold 448 memberships, generating \$15,961 in revenue (2018 – 369 members' \$13,192 in revenue). Refer to the table below for a breakdown of our 2019 membership statistics.

	2019		2018	
	Members	Revenue	Members	Revenue
APU - Open membership	315	\$ 13,408	281	\$ 11,610
APU - Junior membership	102	\$ 2,394	70	\$ 1,452
APU - Special membership	31	\$ 159	18	\$ 130
	448	\$ 15,961	369	\$ 13,192



Meet Fees

The APU charges a \$100 sanction fee, a \$100 equipment rental fee, and a \$300 equipment damage deposit (returned upon safe return of equipment) for each meet hosted in the province which is sanctioned by the APU. This fee is paid by the meet directors. Additionally, the meet director must pay \$5 per lifter at each meet. The APU held 12 meets in 2019 and generated a total of \$3,350 (2018 - \$1200) in meet sanction fees. The lifter fees brought in revenue of \$2,745 (2018 - \$2,320).

Drug Testing Fees

In 2015 the APU passed a motion to create a drug testing reserve fund. The model to support this fund is a \$20 fee for each lifter who takes part in an Alberta sanctioned local meet and \$30 for Provincials. In 2019 we added \$12,410 to our drug testing reserve (2018 - \$10,460). Our current reserve net balance is \$10,752 (2018 -\$7,334). See the table following for a detailed continuity of the fund. Beginning in 2019, the APU no longer orders its own tests. All drug testing decisions (quantity, location) are now made through CPU/CCES. The APU received an invoice for this new testing protocol in 2019, but has not yet been

invoiced in 2020 and we have not been notified of what the annual cost will be. When we learn what the annual cost will be to the APU, the membership may wish to revisit our drug testing fees to determine if they are appropriate. Prior to the new protocol coming into effect in mid-2019, the APU ordered 7 drug tests. We do not receive a report from CCES on the number of tests conducted in Alberta under the new testing protocol.

	2019	2018
Drug Test Fund, beg of year	<u>\$ 7,334</u>	<u>\$ 2,688</u>
Additions	12,410	10,460
Funds used	<u>(8,992)</u>	<u>(5,814)</u>
Drug Test Fund, end of year	<u>\$ 10,752</u>	<u>\$ 7,334</u>

Operations – Expenditures

The APU incurs various expenses in the course of its day-to-day operations. The APU Executive has large discretion as to where it directs the funds of the APU. Beginning in 2017, the APU focused on allocating funds in order to better the APU and its members by investing in advertising, increasing the amount of APU sponsored drug testing, supplementing team coaches in order to attend National events and purchasing new equipment. As the APU made a large investment in equipment in 2017 and 2018, no new equipment was purchased in 2019.

One \$500 APU scholarship was awarded to a current member who is attending university. The recipient of the 2019 scholarship was Melnard De Leon.

Additional expenses that the APU incurs include:

- Stipend for the President and Vice President to attend the CPU annual general meeting and other various administrative costs.
- Stipends for coaches and assistant coaches to the Canadian National Powerlifting championships.
- Travel costs for referees to remote locations to help build new powerlifting communities within Alberta.

The APU started the 2019 year with a bank balance of \$23,494 and finished the year with \$41,121.

Expenses Going-forward

With the COVID pandemic affecting us throughout most of 2020, it is expected that revenues will be down significantly. The APU will obtain much less revenue generated from meets, and with the cancellation of meets for much of the year, membership numbers are also significantly lower than in 2019 (August 31, 2020 – 331). The APU has not made any large equipment purchases in 2020 and will continue to monitor the situation moving forward. Drug testing expenses will also be monitored as the APU learns what these costs will be.

The current balance of the APU bank accounts are: \$40,663 (August 31, 2020). The APU is owed approximately \$6,500 in membership fees from esportsdesk who suspended all payments between March and August.

Sandra Drake
Interim Treasurer